



bay cities®
PACKAGING & DESIGN

Bay Cities' Expertise with





Bay Cities' Expertise with Lowe's

Your Trusted Partner

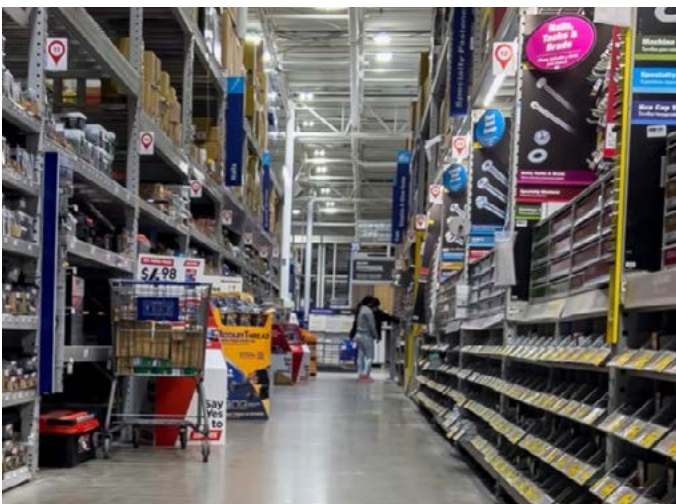
We are a preferred resource for Lowe's suppliers bringing unique, high-quality products to valued members through innovative and impactful display programs.

We foster an environment of innovation, sustainability, and community support, ensuring that our partnership delivers exceptional value and enhances the Lowe's experience of new vendors.



Strategic Retail Relationships

- Strong understanding of guidelines
- # of programs ran
- 20+ years working with Lowe's



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Lowe's Routing Requirements Overview

Regional Distribution Centers (RDCs):

- Products flow through Lowe's RDCs in three ways:
 - **Stock:** Items are stored in inventory until needed.
 - **100% Cross-Dock (1XD):** Items are received in master cartons or pallets, entered into inventory, and immediately moved for outbound shipping.
 - **Vendor Prepared Cross-Dock (VPXD):** Vendor pre-builds multi-item pallets for direct shipment to specific stores without being entered into RDC inventory.

Labeling Requirements:

- Pallets require at least two labels affixed under stretch wrap.
- 1XD and VPXD Placards must include details such as PO#, pallet count, RDC/store information, and vendor name/phone.
- GS1-128 Shipping Labels must include RDC address, PO#, department#, and GTIN, placed on the upper-right corners of pallets

Shipping Requirements:

- Pallet height must not exceed 92" for LTL shipments and 108" for TL shipments.
- Only standard GMA wooden pallets (40"x48") are acceptable.
- Each PO must ship on one trailer—splitting across multiple trucks is not allowed.
- All pallets must be wrapped in clear stretch wrap.

Special Notes:

- Non-stackable cones are recommended for non-stackable freight.
- Placards must be printed on 8.5"x11" paper with specific formatting and placement requirements.



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