

Bay Cities' Expertise with

Walmart 





Bay Cities' Expertise with Walmart

Your Trusted Partner

We are a preferred resource for Walmart's suppliers for over 15 years, bringing unique, high-quality products to valued members through innovative and impactful display programs. We foster an environment of innovation, sustainability, and community support, ensuring that our partnership delivers exceptional value and enhances the Walmart experience through the brands they serve



Strategic Retail Relationships

- Maintains intimate relationships with Walmart buying teams, planners, order specialists, and logistics teams for effective collaboration and streamlined processes.
- Possesses extensive knowledge of the Walmart retail style guide and requirements, ensuring projects meet their exact specifications.
- Bentonville location provides convenient access for easy delivery to Walmart layout centers, supporting seamless execution of projects.
- Recognized as a high-scoring freight vendor with an OTIF average score of 98%, demonstrating reliability and excellence in logistics performance.



Bay Cities' Expertise with Walmart

Supplier Quality Excellence Program (SQEP)

Drives compliance with Walmart's standards in PO accuracy, labeling, pallet quality, and transportation to ensure operational efficiency and customer satisfaction.

Purchase Order (PO) Accuracy

Ensures precise PO details for seamless production, palletizing, shipping, and receipt, reducing operational costs and enhancing visibility.

Labeling Compliance

Adheres to Walmart's GS1-128 format for SSCC-18 barcodes on cases and pallets.

Ensures labels are scannable and properly placed on adjacent sides of cases or top placement for smaller cases.



Pallet Standards and Build

Utilizes Grade A, 4-way entry pallets (48" x 40") and ensures compliance with Walmart's weight (max 2,100 lbs.) and height limits (48" for displays, 96" for stacked pallets).

Incorporates shrouds, stretch wrap, and corner boards for enhanced strength and stability.

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Transportation and Loading

- Ensures segregation of items by PO, type, or store assignment for accurate delivery.
- Meets Walmart's documentation standards, including detailed BOLs listing PO numbers, location/DC numbers, and total cases.

Advanced Shipping Notices (ASNs)

- Transmits ASNs electronically to Walmart for shipment tracking and inventory preparation, ensuring efficient receiving processes.

Double Stacking and Multiple Displays

- Complies with Walmart's double stacking height limit of 96" and ensures proper pallet configurations for multiple displays.

Routing and Transit

- Calculates transit times based on Walmart's MABD (Must Arrive by Date) requirements to align production schedules with on-time delivery goals.

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